

1 [Modification to the Airport Professional Services Agreement - Hallmark Aviation Services,  
2 L.P. - Airport Information and Guest Assistance Services - Two-Year Contract Extension - Not  
3 to Exceed \$53,062,378]

4 **Resolution approving Modification No. 4 to Contract No. 50052, between Hallmark**  
5 **Aviation Services, L.P., and the City and County of San Francisco, acting by and**  
6 **through its Airport Commission, for Airport Information and Guest Assistance**  
7 **Services, extending the term for two years, to commence on July 1, 2022, through June**  
8 **30, 2024, to increase the labor rate for the new Quality Standards Program rate, and to**  
9 **increase the contract amount by \$11,950,408 for a new total contract not to exceed**  
10 **amount of \$53,062,378.**

11  
12 WHEREAS, On October 18, 2016, by Resolution No. 16-0265, the Airport Commission  
13 awarded Contract No. 50052 (the "Agreement") to Hallmark Aviation Services, L.P. to provide  
14 Airport Information and Guest Assistance Services in an amount not to exceed \$11,550,000  
15 for a period of eighteen months commencing January 1, 2017, and expiring June 30, 2018,  
16 with three two-year extension options; and

17 WHEREAS, On December 13, 2016, by Resolution No. 533-16, the Board of  
18 Supervisors approved the Agreement under Charter, Section 9.118; and

19 WHEREAS, On April 3, 2018, by Resolution No. 18-0096, the Airport Commission  
20 approved Modification No. 1 to the Agreement to exercise the first of three two-year extension  
21 options for a term of July 1, 2018, through June 30, 2020, to increase the contract amount by  
22 \$15,803,224 for a new total contract not to exceed amount of \$27,353,224, and to revise the  
23 scope of services and reimbursable charges; and

24 WHEREAS, On May 22, 2018, by Resolution No. 160-18, the Board of Supervisors  
25 approved Modification No. 1 to the Agreement under Charter, Section 9.118; and

1           WHEREAS, On July 1, 2019, the Airport Director approved Modification No. 2 to the  
2 Agreement to increase the Quality Standards Program rates and adjust the cost proposal for  
3 Fiscal Year (FY) 2018-2019 and FY2019-2020 with no increase in the total contract amount;  
4 and

5           WHEREAS, On June 16, 2020, by Resolution No. 20-0113, the Airport Commission  
6 approved Modification No. 3 to the Agreement to exercise the second of three two-year  
7 extension options for a term of July 1, 2020, through June 30, 2022, to increase the contract  
8 amount by \$13,758,746 for a new total contract not to exceed amount of \$41,111,970; and

9           WHEREAS, On July 21, 2020, by Resolution No. 345-20, the Board of Supervisors  
10 approved the Modification No. 3 to the Agreement under Charter, Section 9.118; and

11           WHEREAS, On March 1, 2022, by Resolution No. 22-0033, the Airport Commission  
12 approved Modification No. 4 to the Agreement to exercise the last of three two-year extension  
13 options for a term of July 1, 2022, through June 30, 2024, to increase the labor rate for the  
14 new Quality Standards Program rate, and to increase the contract amount by \$11,950,408 for  
15 a new total contract not to exceed amount of \$53,062,378; and

16           WHEREAS, Charter, Section 9.118(b), provides that a modification with an impact of  
17 more than \$500,000 to an agreement entered into by a department, board or commission  
18 requiring anticipated expenditures by the City of ten million dollars or more shall be subject to  
19 approval of the Board of Supervisors by resolution; and

20           WHEREAS, Modification No. 4 to the Agreement is on file with the Clerk of the Board  
21 of Supervisors in File No. 220245, which is hereby declared to be a part of this Resolution as  
22 if set forth fully herein; now, therefore, be it

23           RESOLVED, That the Board of Supervisors hereby approves Modification No. 4 to  
24 Contract No. 50052 with Hallmark Aviation Services, L.P. to provide Airport Information and  
25 Guest Assistance Services, exercising the last of three two-year extension options

1 commencing July 1, 2022, through June 30, 2024, increasing the labor rate for the new  
2 Quality Standards Program rate, and increasing the contract amount by \$11,950,408 for a  
3 new total contract not to exceed amount of \$53,062,378; and, be it

4 FURTHER RESOLVED, That within thirty (30) days of Modification No. 4 being fully-  
5 executed by all parties, the Airport Commission shall provide the final modification to the Clerk  
6 of the Board for inclusion into the official file.

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City and County of San Francisco

Tails  
Resolution

City Hall  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102-4689

File Number: 220236

Date Passed: April 26, 2022

Resolution approving Modification No. 4 to Contract No. 50052, between Hallmark Aviation Services, L.P., and the City and County of San Francisco, acting by and through its Airport Commission, for Airport Information and Guest Assistance Services, extending the term for two years, to commence on July 1, 2022, through June 30, 2024, to increase the labor rate for the new Quality Standards Program rate, and to increase the contract amount by \$11,950,408 for a new total contract not to exceed amount of \$53,062,378.

April 20, 2022 Budget and Finance Committee - RECOMMENDED

April 26, 2022 Board of Supervisors - ADOPTED

Ayes: 11 - Chan, Haney, Mandelman, Mar, Melgar, Peskin, Preston, Ronen, Safai, Stefani and Walton

File No. 220236

I hereby certify that the foregoing Resolution was ADOPTED on 4/26/2022 by the Board of Supervisors of the City and County of San Francisco.

Angela Calvillo  
Clerk of the Board

London N. Breed  
Mayor

5/6/22

Date Approved