[Agreement - LAZ Parking California, LLC - Parking Meter Coin and Parking Data Collection Services - Not to Exceed \$50,798,833]

Resolution authorizing the Director of Transportation to execute Contract No. SFMTA-2022-13, for Parking Meter Coin and Parking Data Collection Services, with LAZ Parking California, LLC for an amount not to exceed \$24,617,587 for a base term of five years, with the option to extend the term for up to five additional years for an amount not to exceed \$26,181,245 for a total contract amount not to exceed \$50,798,833; and to authorize the Municipal Transportation Agency to enter into any amendments or modifications to the Agreement that do not increase the obligations or liabilities of the City, are necessary or advisable to effectuate the purposes of the Agreement or this Resolution.

WHEREAS, The San Francisco Municipal Transportation Agency's (SFMTA) Parking Meter Program was established to manage approximately 25,500 on-street parking spaces and approximately 500 spaces in public parking lots for the SFMTA and the Port of San Francisco for purposes of regulating parking and maintaining parking availability in high-demand areas; and

WHEREAS, Since 2012, the SFMTA has collected approximately \$180 million in parking meter coin revenue, which is used to support on-street parking programs and public transit; and

WHEREAS, The SFMTA requires assistance from an outside vendor to collect and process coins deposited in parking meters on City streets and Port properties, collect parking meter and other on-street parking data, collect parking occupancy and other on-street parking data, and perform other related services; and

WHEREAS, The City has determined in accordance with Proposition J that coin collection services can be performed by a private contractor at a lower cost than if performed by City employees, and the City has contracted to outside vendors coin collection and related services since 1978; and

WHEREAS, In 2012, the SFMTA Board of Directors approved SFMTA Contract No. 2011-12-08 with Serco, Inc., for Parking Meter Coin Collections, Counting, and Support Services, for an amount not to exceed \$46,400,000 and a total term of ten years; and

WHEREAS, In 2021, LAZ Parking California, LLC (LAZ) acquired Serco's coin collection division, and the Serco contract was subsequently assigned to LAZ; that Contract will expire on July 31, 2022; and

WHEREAS, The SFMTA conducted outreach to the parking industry and identified four vendors potentially capable of performing the services required by the contract; and

WHEREAS, In December 2021, the SFMTA issued a Request for Proposals (RFP) No. SFMTA-2022-13 for Coin and Data Collection and Associated Support Services, and LAZ Parking California, LLC (LAZ) was the only company that submitted a proposal; and

WHEREAS, Staff have determined that LAZ's proposal was responsive, and LAZ is qualified to perform the Services, and further outreach and re-advertising the RFP would not result in more vendors submitting proposals to perform the Services; and

WHEREAS, The total ten-year cost of the new Agreement is approximately 9.5 percent higher than the current Contract, due to: (1) costs of a new fleet of collection vehicles (current fleet is ten years old); (2) addition of a new data collection crew to perform various parking studies, such as occupancy, utilization, and parking census; (3) new analyst position (revenue reconciliation, coin collection optimization); and (4) increases in labor costs; and

WHEREAS, Funds required for the Services under the Agreement will come from the SFMTA's operational budget; however, the Port will reimburse the SFMTA for its share of the operational costs, which may vary between five and seven percent; and

WHEREAS, The SFMTA, under authority delegated by the Planning Department, determined that SFMTA-2022-13, Coin and Data Collection and Associated Support Services contract with LAZ, is not defined as a "project" under the California Environmental Quality Act (CEQA) pursuant to Title 14 of the California Code of Regulations, Sections 15060(c) and 15378(b); and

WHEREAS, A copy of the CEQA determination is on file with the Secretary to the SFMTA Board of Directors and is incorporated herein by reference; and

WHEREAS, The SFMTA Board of Directors adopted Resolution No. 220419-037 on April 19, 2022, authorizing the Director of Transportation to execute a five-year agreement for procurement of single- and multi-space meters and services, with an option to extend for five additional years, which is on file with the Clerk of the Board of Supervisors in File No. 220544; and

WHEREAS, This contract is subject to approval by the Board of Supervisors under Charter, Section 9.118, because expenditures are anticipated to exceed \$10,000,000 over the term of the Contract; now, therefore, be it

RESOLVED, That the Board of Supervisors authorizes the SFMTA to execute Contract No. SFMTA-2022-13 with LAZ Parking California, LLC, for Parking Meter Coin and Parking Data Collection Services, for a total contract amount not to exceed \$24,617,587 and for a for a base term of five years, with the option to extend the term for up to five additional years; and, be it

FURTHER RESOLVED, That the Board of Supervisors authorizes the SFMTA to exercise said option to extend the term of the contract for an amount not to exceed

\$26,181,245 for a total contract amount not to exceed \$50,798,833 (which is the sum cost of the base and option terms), which option the SFMTA may exercise without further action by the Board of Supervisors; and, be it

FURTHER RESOLVED, That the Board of Supervisors authorizes the SFMTA to enter into any amendments or modifications to the Agreement that the SFMTA determines, in consultation with the City Attorney, are in the best interest of the City, do not increase the obligations or liabilities of the City, are necessary or advisable to effectuate the purposes of the Agreement or this Resolution, and are in compliance with all applicable laws, including the City's Charter; and, be it

FURTHER RESOLVED, That within thirty (30) days of the agreement being fully executed by all parties, the Director of Transportation of the SFMTA shall provide the final agreement to the Clerk of the Board for inclusion into the official file.



## City and County of San Francisco Tails

City Hall 1 Dr. Carlton B. Goodlett Place San Francisco, CA 94102-4689

## Resolution

File Number: 220544

Date Passed: June 28, 2022

Resolution authorizing the Director of Transportation to execute Contract No. SFMTA-2022-13, for Parking Meter Coin and Parking Data Collection Services, with LAZ Parking California, LLC, for an amount not to exceed \$24,617,587 for a base term of five years, with the option to extend the term for up to five additional years for an amount not to exceed \$26,181,245 for a total contract amount not to exceed \$50,798,833; and to authorize the Municipal Transportation Agency to enter into any amendments or modifications to the Agreement that do not increase the obligations or liabilities of the City, are necessary or advisable to effectuate the purposes of the Agreement or this Resolution.

June 16, 2022 Government Audit and Oversight Committee - RECOMMENDED

June 28, 2022 Board of Supervisors - ADOPTED

Ayes: 10 - Dorsey, Mandelman, Mar, Melgar, Peskin, Preston, Ronen, Safai,

Stefani and Walton Excused: 1 - Chan

File No. 220544

I hereby certify that the foregoing Resolution was ADOPTED on 6/28/2022 by the Board of Supervisors of the City and County of San Francisco.

> Angela Calvillo Clerk of the Board

London N. Breed Mayor **Date Approved**